

Salesperson – Home Based (UK Wide)

Are you interested in a commission-only opportunity with on target earnings between £50,000 and £80,000

energy5 is a brand-new employee-owned company that is launching an exciting, groundbreaking wellness and vitality device into the UK & Ireland.

At energy5, sales drive our success. As a salesperson in our newly formed national UK sales team, you will be responsible for finding and winning over customers and meeting ambitious sales goals.

We are seeking several experienced salespeople who will play an integral role in helping the transformational energy5 product become successful in the UK.

The successful candidates will have character, integrity, and a strong understanding of the sales process, **excelling at generating leads, building relationships, and closing deals.**

The ideal candidates will be **quick learners with strong negotiating skills**, and the ability to showcase our offerings in a compelling way. Tasked with giving presentations (remotely and face to face when able to), attending networking events and trade shows, it is essential that you are personable and professional.

We are only interested in individuals with an authentic passion for promoting health and wellness. The ideal candidate will share our company values of **Pride, Respect, Organisation and Wonder** (PROW) as well as the energy5 commitment to customer satisfaction.

Required competencies for this role:

- Self-motivated individual with teamwork competence
- Meet or exceed sales goals and contribute to consistent energy5 growth
- Complete focus on presenting energy5 and closing sales

Daily and weekly responsibilities:

- Generate quality leads and make sales appointments to present energy5
- Present and sell energy5 to new customers
- Provide a daily summary of calls made, leads generated, appointments and sales results

Skills and qualifications:

- Strong communication and organisational skills
- Confidence and a knowledge of best sales practices e.g. consultative selling

- Two years minimum results-oriented sales experience
- Experience of using CRM or sales management software
- Proficient user of Microsoft Office applications
- Authentic individual with high levels of personal integrity

What's in it for you? We will offer fixed date courses with comprehensive training on our product and ongoing coaching and support.

In return for each sale, you will be paid a generous commission as you make this role successful and rewarding you and energy5.

To be considered in our next recruitment round, please send your CV to contact@energy5.co.uk

We look forward to hearing from you.