



Salesperson – Home Based (UK Wide)

Fantastic commission-only opportunity with on target earnings between £50,000 and £80,000

energy5 is a brand-new employee-owned company that is launching an exciting, groundbreaking wellness and vitality device into the UK & Ireland.

At *energy5*, sales drive our success. As a salesperson in our newly formed national UK sales team, you will be responsible for finding and winning over customers and meeting ambitious sales goals.

We are seeking several experienced salespeople who will play an integral role in helping the transformational *energy5* product become successful in the UK.

The successful candidates will have character, integrity, and a strong understanding of the sales process, **excelling at generating leads, building relationships, and closing deals.**

The ideal candidates will be **quick learners with strong negotiating skills**, and the ability to showcase our offerings in a compelling way. Tasked with giving presentations, attending networking events and trade shows, it is essential that you are personable and professional.

We are only interested in individuals with an authentic passion for promoting health and wellness. The ideal candidate will share our company values of **Pride, Respect, Organisation and Wonder (PROW)** as well as the *energy5* commitment to customer satisfaction.

Required competencies for this role:

- Self-motivated individual with teamwork competence
- Meet or exceed sales goals and contribute to consistent *energy5* growth
- Complete focus on presenting *energy5* and closing sales

Daily and weekly responsibilities:

- Generate quality leads and make sales appointments to present *energy5*
- Present and sell *energy5* to new customers
- Provide a daily summary of calls made, leads generated, appointments and sales results

Skills and qualifications:

- Strong communication and organisational skills
- Confidence and a knowledge of best sales practices e.g. consultative selling
- Two years minimum results-oriented sales experience
- Experience of using CRM or sales management software
- Authentic individual with high levels of personal integrity

What's in it for you? We will offer fixed date courses with comprehensive training on our product and ongoing coaching and support.

In return for each sale, you will be paid a generous commission as you make this role successful and rewarding you and *energy5*.

To apply, you need to call 07818 182234 in the first instance. Please leave a message on the answerphone. Your message must be between 60 and 90 seconds long and must **include your contact details** and a short positive statement about the *energy5* product benefits.

After the **closing date for applications** (which is Thursday **25th February** 2021), we will get in touch with the people whose messages impress us most.

The final selection step will be group **interviews planned for 1st and 4th March** 2021 for which you must be available.

We look forward to hearing from you and good luck!